222



# Safeguard your data and reputation

with Cybersecurity solutions.

How can a Cybersecurity strategy safeguard information and ensure the confidentiality and integrity of data? By integrating advanced technologies, robust processes, and best practices, businesses can leverage services like Risk and Compliance, Managed Services, Incident Response, and Security Assurance to address vulnerabilities, manage security posture, and remain resilient and secure in the face of potential threats.

Ĥ

Deploying these comprehensive cybersecurity solutions, including network security, content security, endpoint security, and identity and access management, will result in enhanced protection of sensitive data, maintenance of business continuity, compliance with regulations, preservation of reputation, and a competitive advantage in the market.

# Understanding the importance of Cybersecurity

## **Cybersecurity**

Practice of protecting computer systems, networks, programs, and data from digital attacks, unauthorized access, damage, or theft. It encompasses a range of technologies, processes, and practices designed to safeguard information and ensure the confidentiality, integrity, and availability of data. With the increasing reliance on digital technologies and the internet, cybersecurity has become critical for businesses.

#### SECURE DEVELOPMENT

#### Secure Development Practices

Set of measures taken during the development process to prevent vulnerabilities and cyber-attacks. These are based on the idea that security

#### MONITORING AND PREVENTION

#### **SOC: Security Operations Center**

Physical installation where security monitoring and management are centralized. This provides timely identification of vulnerabilities for

#### INCIDENT RESPONSE

#### **Incident Response**

Allocation of hours for intelligence and incident response. This enables rapid identification and evaluation of threats, incident containment, and recovery of

should be integrated into all development stages.

#### **DevSecOps Practices**

Set of measures to integrate security into the software development lifecycle. Combines DevOps practices with information security to create secure and reliable software quickly and efficiently. incident prevention.

#### **Fixes**

Allocation of development hours to correct and mitigate vulnerabilities. Addressing a backlog of identified vulnerabilities as part of the continuous monitoring by the SOC. affected data and systems.

#### **Insurance Policy**

Financial coverage for the costs and consequences of cyber-attacks. It may cover incident response, data recovery, breach notification, public relations management, legal claims, etc.

# BENEFITS

- Sensitive data protection
- Business continuity maintenance
- Regulations compliance
- Reputation preservation
- Cost savings
- Competitive advantage



#### TECH MADE IN LATAM

# Fortifying your business through Cybersecurity

|   | What business outcome are you looking to achieve?  | Applications   |
|---|--|--|
| Manage risks<br>and<br>compliance         | Achieve compliance with industry regulations and standards<br>by implementing robust governance frameworks, risk<br>assessment methodologies, and monitoring processes.<br>Through these, you can mitigate regulatory risks and avoid<br>costly fines and penalties.   | <ul> <li>Security architecture and design</li> <li>Gap analysis</li> <li>Risk analysis</li> <li>Framework maturity assessment</li> <li>Comprehensive training program</li> </ul> |
| <b>Suild trust and improve reputation</b> | Provide controls and security assurance measures to<br>demonstrate commitment and build trust with customers and<br>stakeholders. This enhances your reputation as a reliable<br>partner and leads to increased customer loyalty and brand<br>perception.  | <ul> <li>Vulnerability scanning</li> <li>Penetration testing</li> <li>Code analysis and audit</li> <li>Exposure analysis</li> <li>Social engineering and awarene</li> </ul>      |
| C<br>Enhance<br>operational<br>efficiency | Safeguard sensitive information and digital assets from<br>unauthorized access, theft or manipulation through<br>cybersecurity measures that ensure uninterrupted operations<br>without risk of data breaches or loss, thereby minimizing time<br>and resources spent on addressing incidents, maintaining<br>operational continuity and fostering productivity. | <ul> <li>Monitoring and detection (SOC)</li> <li>Advanced threat hunting</li> <li>Incident response</li> <li>Orchestration</li> <li>Identity and access management</li> </ul>    |

# Industry-driven strategies for enhanced protection

From Retail to BFSI, Travel and Hospitality to Manufacturing, industries worldwide are undergoing a paradigm shift in cybersecurity practices, driven by meticulous strategies aimed at safeguarding digital assets. Across diverse sectors, businesses are reimagining traditional security measures, optimizing defenses, and embracing innovative solutions to combat evolving threats.

Through a dedicated focus on Cybersecurity, companies are crafting tailored protection protocols that align with their specific industry needs, ensuring resilient defenses and fostering trust in digital interactions. Let's explore the diverse applications of these strategies across industries:

|                    | Manage risks and<br>compliance<br>Cybersecurity use cases                                       | <b>Build trust and improve</b><br><b>reputation</b><br>Cybersecurity use cases                                  | Enhance operational<br>efficiency<br>Cybersecurity use cases  |
|--------------------|---|---|---|
| <b>ि</b><br>Retail | <ul><li>Fraud detection systems</li><li>Incident response</li><li>Compliance training</li></ul> | <ul> <li>Secure transactions</li> <li>Customer data protection</li> <li>Transparent privacy policies</li> </ul> | <ul><li>Supply chain management</li><li>Data management</li><li>Real-time analytics</li></ul>                       |
| چ<br>BFSI          | <ul><li>Fraud detection</li><li>Incident response</li><li>Robust compliance</li></ul>           | <ul><li>Secure banking platforms</li><li>Secure mobile apps</li><li>Personalized security settings</li></ul>    | <ul><li> 24/7 security monitoring</li><li> Efficient customer verification</li><li> Compliance automation</li></ul> |

Travel & Hospitality

 $\otimes$ 

Sports & Entertainment • Secure booking platforms

• Secure venue infrastructure

- Endpoint security
- Incident response

• Sponsorship deals

- Secure payment process
- Travelers' data protection
- Phishing and email security

• Protect fans and players' data

• Secure ticketing system

• Data integrity in eSports

- Threat detection and response
- Supply chain security
- Secure collaboration tools
- Efficient supply chain
- Secure media and broadcast distribution

Ъ

Manufacturing

- Incident response
- Access control
- Employee awareness
- Data integrity
- Secure supply chain management
- Automated threat detection
- Supply chain visibility





| oundation              |  |  |  |  |
|------------------------|--|--|--|--|
| Required               | Structured evaluation of cybersecurity processes and practices based<br>on the Capability Maturity Model Integration (CMMI) framework. |  |  |  |
| /bersecurity Jour      | ney  |  |  |  |
| <b>I→</b><br>Followers | <b>□</b><br>Initial  | Basic cybersecurity<br>measures are<br>established ad hoc.                       | Cybersecurity processes<br>are unpredictable,<br>reactive, and poorly<br>controlled. |  |
|                        | $\overline{\bigcirc}$  | Basic cybersecurity<br>activities are formally<br>managed.                       | Cybersecurity processes<br>are planned, performed,<br>and controlled.                |  |
| Challengers            | Managed  |  |  |  |
|                        | 安  | Cybersecurity policies<br>and procedures are<br>formally defined and<br>managed. | Cybersecurity processes<br>are proactive,<br>documented and<br>followed.             |  |
|                        | Defined  |  |  |  |
|                        |  | Cybersecurity processes<br>are measured and<br>controlled quantitatively.        | Organization is data-<br>driven with quantitative<br>performance metrics             |  |

## Quantitatively Managed

Optimizing

1

that are used to manage and improve cybersecurity effectiveness.

Cybersecurity processes are stable and flexible, based on continuous improvement. Organization is built to pivot and respond to cybersecurity opportunities and change; stability provides a platform for agility and innovation.





TECH MADE IN LATAM

Q

Industry

leaders

# Partnering with Applaudo to strengthen your business through Cybersecurity

REQUIRED

Foundation

# • Cybersecurity Assessment

Cybersecurity assessment helps organizations understand their current maturity level, identify strengths and weaknesses in their cybersecurity practices, and prioritize improvement initiatives to enhance their cybersecurity posture. This assessment is a structured evaluation of the cybersecurity processes and practices based on the Capability Maturity Model Integration (CMMI) framework.

# Managed Services

Safeguard your digital assets by protecting your organization from potential cyber threats with our managed services. With a team of experienced professionals and cutting-edge technology, we provide continuous monitoring and threat detection to ensure your business always remains secure.

#### How can we help?

- SOC (Security Operations Center)
- Monitoring and detection
- Advanced threat hunting

# ncident Response

Remain resilient and secure in the face of potential threats by effectively managing and resolving incidents with our rapid response intervention. Our expert team ensures swift containment and mitigation, providing your organization with the necessary measures to quickly and efficiently address any security issues.

### How can we help?

# Applaudo X MANDIANT Google Cloud

- Incident response and orchestration
- Applaudo: Tier I-II
- Mandiant: Tier III

# **9** Security Assurance

## How can we help?

- Evaluation of current practices
- Maturity level determination
- Identification of improvement areas
- Prioritization of improvement initiatives
- Development of action plans
- Continuous improvement

# 

## Governance Risk and Compliance

The true potential of cybersecurity lies within its strategic support for a robust posture. Stay ahead by showcasing a comprehensive cybersecurity strategy that demonstrates compliance excellence. Applaudo serves as your guiding compass, charting a course towards reinforcing your security fabric or navigating through new regulations seamlessly.

## How can we help?

- Cybersecurity strategy
- Security architecture and design
- Gap analysis
- Risk analysis
- Framework maturity assessment
- Infosec frameworks alignment
- Comprehensive training

programs

Elevate your cybersecurity readiness by gaining an in-depth understanding of vulnerabilities and how to address them within your digital assets through a rigorous analysis of vulnerabilities and robust security enhancements. A team of experts will guide you in identifying weaknesses that could compromise your operational integrity.

## How can we help?

- Vulnerability scanning
- Penetration testing and API testing
- Code, database, and infrastructure audit
- Exposure analysis (OSINT)
- Social engineering and awareness



